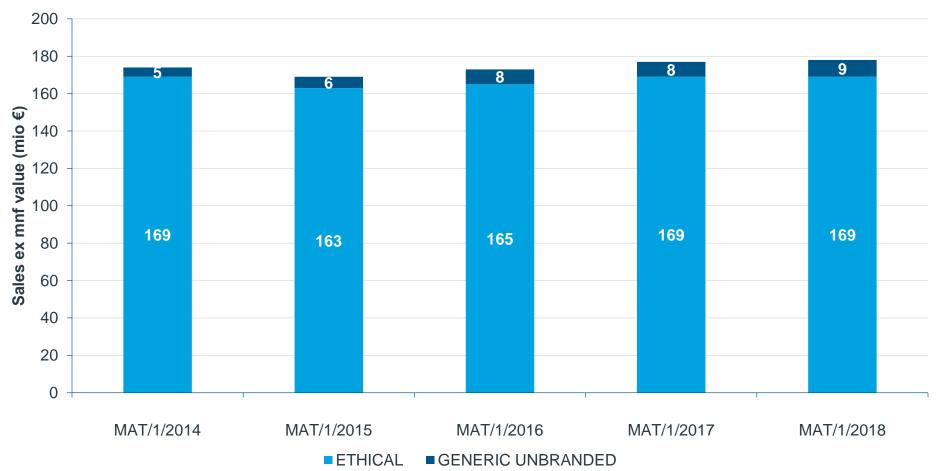
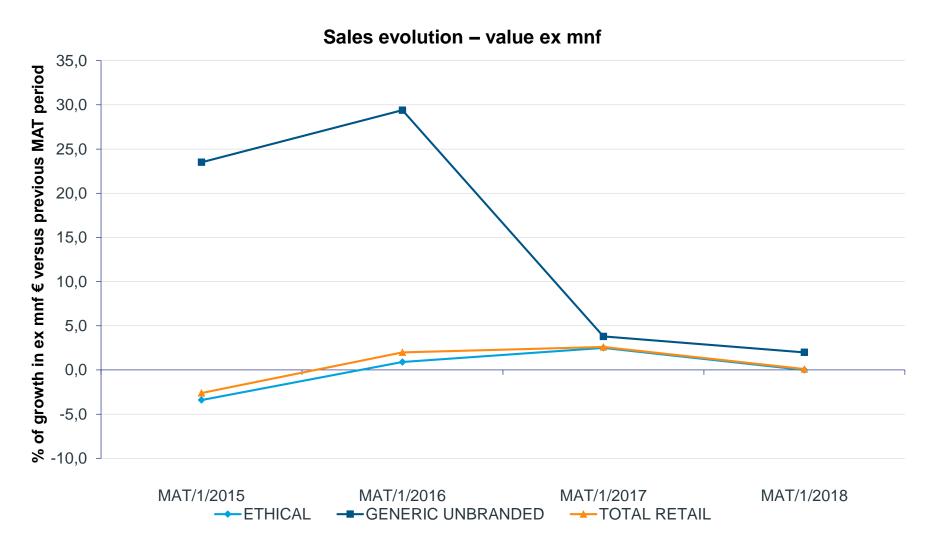
The Luxembourg registered medicine market is worth € 177 million



Sales evolution – value ex mnf



The overall market shows a growth of 0.1% while the generic market grows 2,0%





The top 10 best selling products where 6 out of 10 shows positive growth%

| Top 10 Products in absolute value | Ex Mnf €MAT/01/2018 | % of Lux Retail Market | % Growth |
|--------------------------------------|---------------------|------------------------|----------|
| HUMIRA | 5,954,801 | 3.4% | 11.9% |
| CRESTOR | 4,074,104 | 2.3% | -15.0% |
| ENBREL | 3,286,431 | 1.9% | -13.4% |
| ELIQUIS | 3,059,032 | 1.7% | 34.5% |
| XARELTO | 2,767,920 | 1.6% | 0.2% |
| INEGY | 2,603,389 | 1.5% | -11.3% |
| VICTOZA | 2,342,496 | 1.3% | 7.6% |
| COSENTYX | 2,217,498 | 1.2% | 108.7% |
| DAFALGAN | 2,063,538 | 1.2% | -1.8% |
| JANUMET | 2,062,476 | 1.2% | 3.0% |

*Analysis done on brandlevel TM



The top 10 fastest growing products (in absolute growth)*

| Fastest growing Products in absolute value | Ex Mnf €MAT/01/2018 | Absolute Growth Ex Mnf € |
|--|---------------------|--------------------------|
| COSENTYX | 2,217,498 | 1,155,215 |
| ELIQUIS | 3,059,032 | 784,094 |
| XTANDI | 1,781,934 | 655,424 |
| HUMIRA | 5,954,801 | 632,014 |
| TRULICITY | 993,977 | 543,551 |
| OTEZLA | 940,003 | 486,017 |
| LIXIANA | 461,790 | 382,949 |
| JARDIANCE | 945,805 | 344,976 |
| ATOZET | 538,935 | 263,544 |
| VOLTAREN EMULGEL | 2,024,710 | 254,345 |
| *Apolysis dopo op brandloval TM | | |

*Analysis done on brandlevel TM

