

The top 10 best selling products where 5 out of 10 show positive growth*

Top 10 Products in absolute value	Ex Mnf €MAT/12/2017	% of BE Retail Market	% Growth
HUMIRA	128,277,688	4.15 %	8.66 %
XARELTO	59,268,016	1.91 %	6.91 %
CRESTOR	58,360,640	1.88 %	-13. %
ENBREL	57,709,856	1.86 %	-3.5 %
ELIQUIS	46,900,364	1.51 %	33.4 %
DAFALGAN	41,849,916	1.35 %	-4.2 %
TRIUMEQ	31,525,566	1.02 %	16.6 %
PANTOMED NYCOMED	26,141,978	0.84 %	-33. %
CLEXANE	24,192,272	0.78 %	-1.0 %
PRADAXA	24,031,680	0.77 %	5.70 %

*Analysis done on brandlevel TM

The top 10 fastest growing products (in absolute growth)*

Fastest growing Products in absolute value	Ex Mnf €MAT/12/2017	Absolute Growth Ex Mnf €
GENVOYA	16,101,129	13,854,175
COSENTYX	18,610,744	13,129,372
ELIQUIS	46,900,364	11,768,492
HUMIRA	128,277,688	10,230,344
LIXIANA	9,985,986	9,454,052
ODEFSEY	6,456,310	6,456,310
KOVALTRY	6,292,748	6,292,748
DESCOVY	5,333,919	5,288,800
TRIUMEQ	31,525,566	4,506,342
TOUJEO	10,534,639	4,425,893

*Analysis done on brandlevel TM

The top 10 best selling ATC classes in retail

Top 10 Best Selling ATC classes in retail	Ex Mnf €MAT/12/2017	% of BE Retail Market	% Growth
L04 IMMUNOSUPPRESSEURS	302,108,416	9.77 %	11.5 %
B01 THROMBOLYTIQUES	206,346,336	6.67 %	10.8 %
R03 ANTIASTHM & COPD PRDTS	168,351,440	5.44 %	2.37 %
N05 PSYCHOLEPTIQUES	167,918,928	5.43 %	-0.1 %
C10 PR.LIPID-REGUL.A-ATHEROM	157,049,120	5.08 %	-3.4 %
N02 ANALGESIQUES	146,632,080	4.74 %	-1.8 %
A10 ANTIDIABETIQUES	140,267,152	4.53 %	4.89 %
J05 ANTIVIRAUX SYSTEMIQUES	137,739,040	4.45 %	5.98 %
C09 PROD ACT SYS RENIN-ANGIO	123,994,792	4.01 %	-9.5 %
N07 A.PROD ACT SUR SNC	98,973,048	3.20 %	-0.6 %

The top 10 fastest growing ATC (in absolute growth)

Fastest growing Products in absolute value	Ex Mnf €MAT/12/2017	Absolute Growth Ex Mnf €
L04 IMMUNOSUPPRESSEURS	302,108,416	31,273,632
B01 THROMBOLYTIQUES	206,346,336	20,118,512
J05 ANTIVIRAUX SYSTEMIQUES	137,739,040	7,772,040
A10 ANTIDIABETIQUES	140,267,152	6,550,608
R03 ANTIASHTM & COPD PRDTS	168,351,440	3,909,296
N03 ANTIEPILEPTIQUES	51,376,576	2,619,112
M01 ANTIINFLAM ANTIRHUMAT VG	52,632,836	2,485,780
L02 HORMONOTHERAP.CYSTATIQ	35,620,888	2,171,982
J07 VACCINS	51,027,008	2,095,448
A11 VITAMINES	28,427,670	1,379,448