

The top 10 best selling products where 6 out of 10 show positive growth*

Top 10 Products in absolute value	Ex Mnf € MAT/11/2017	% of BE Retail Market	% Growth
HUMIRA	127,523,584	4.10 %	8.02 %
XARELTO	59,595,352	1.91 %	9.29 %
CRESTOR	59,158,804	1.90 %	-12. %
ENBREL	58,591,172	1.88 %	-3.0 %
ELIQUIS	46,133,848	1.48 %	36.1 %
DAFALGAN	41,960,560	1.35 %	-3.7 %
TRIUMEQ	31,448,936	1.01 %	20.9 %
PANTOMED NYCOMED	28,996,430	0.93 %	-22. %
CLEXANE	24,322,202	0.78 %	-0.3 %
PRADAXA	24,072,162	0.77 %	7.12 %

*Analysis done on brandlevel TM

The top 10 fastest growing products (in absolute growth)*

Fastest growing Products in absolute value	Ex Mnf € MAT/11/2017	Absolute Growth Ex Mnf €
GENVOYA	15,290,964	13,881,061
COSENTYX	17,635,060	13,002,769
ELIQUIS	46,133,848	12,237,080
HUMIRA	127,523,584	9,475,392
LIXIANA	8,923,901	8,676,440
ODEFSEY	5,516,527	5,516,527
TRIUMEQ	31,448,936	5,440,074
KOVALTRY	5,273,543	5,273,543
TOUJEO	10,404,663	5,141,941
XARELTO	59,595,352	5,070,600

*Analysis done on brandlevel TM

The top 10 best selling ATC classes in retail

Top 10 Best Selling ATC classes in retail	Ex Mnf € MAT/112017	% of BE Retail Market	% Growth
L04 IMMUNOSUPPRESSEURS	300,545,696	9.67 %	11.5 %
B01 THROMBOLYTIQUES	205,671,328	6.62 %	11.9 %
N05 PSYCHOLEPTIQUES	169,376,448	5.45 %	0.93 %
R03 ANTIASHTM & COPD PRDTS	168,967,552	5.44 %	3.67 %
C10 PR.LIPID-REGUL.A-ATHEROM	158,041,840	5.08 %	-2.5 %
N02 ANALGESIQUES	147,789,776	4.75 %	-0.6 %
A10 ANTIDIABETIQUES	140,400,704	4.52 %	5.91 %
J05 ANTIVIRAUX SYSTEMIQUES	137,129,840	4.41 %	6.53 %
C09 PROD ACT SYS RENIN-ANGIO	126,662,296	4.07 %	-7.2 %
A02 A-ACID.A-FLATUL.A-ULCER.	102,113,944	3.28 %	-3.2 %

The top 10 fastest growing ATC (in absolute growth)

Fastest growing Products in absolute value	Ex Mn€ MAT/11/2017	Absolute Growth Ex Mn€
L04 IMMUNOSUPPRESSEURS	300,545,696	31,140,928
B01 THROMBOLYTIQUES	205,671,328	21,976,704
J05 ANTIVIRAUX SYSTEMIQUES	137,129,840	8,416,256
A10 ANTIDIABETIQUES	140,400,704	7,838,744
R03 ANTI-ASTHME & COPD PRDTS	168,967,552	5,997,168
M01 ANTI-INFLAM ANTIRHUMAT VG	52,622,968	2,946,964
L02 HORMONOTHERAP.CYSTATIQ	35,658,656	2,325,900
N03 ANTIEPILEPTIQUES	51,285,544	1,949,724
A07 A-DIAR.AP.ELECT.A-INF INT	32,777,722	1,704,290
G04 UROLOGIE	67,924,824	1,635,784