

Driving Healthcare Forward



Creating a healthier world

Enabling a more modern, effective, and efficient healthcare ecosystem



A better way to work, together

Intelligently connecting the right insights, technology, and expertise to drive better outcomes



Accelerating innovation

Improving access to and delivery of healthcare with sustainable models





IQVIA Insurer and Risk Solutions

Supporting you from strategy to reimbursement



Inform **strategy** with robust market assessment

Enhance product design and engagement with precise predictive models

Grow **new business** with precision and speed in underwriting

Optimize reimbursement with efficient tech accelerators **Market expansion** Quantify opportunity to drive revenue growth

Product design Creat differentiated value and enhance engagement in your product roadmap

Model calibration Increase precision to optimize current models

Risk adjustment Unlock the power of unstructured data to improve reimbursement

Patient journey Assess high-cost trends impacting exposure risk

Care management Optimize outreach to manage costs

Underwriting Enhance competiviness with expanded data to accurately quote

Chart Review Leverage the efficiency of NLP to scale chart review for SDoH

Managing costs and driving growth

Stop loss carrier

Strategy: Market insights

- Identify target geographies for business expansion
- · Quantify opportunity by payer and target high-cost populations
- Data and summarized insights to feed in-house tools



National healthcare payer

Product design: Specialty drug utilization

- · Quantify future risk to inform product/benefit design
- Early intervention to manage costs
- Deployable predictive models trained with IQVIA data



National healthcare payer

Optimize reimbursement: HCC risk adjustment

- · Improve efficiency and accuracy of medical record review
- · Limit exposure to higher levels of financial risk
- HCC Risk Adjustment Solution combining Natural Language Processing and Healthcare expertise

Strategy: Population insights

- Patient journey to high cost / high need to assess risk
- · Assess viability and risk associated with client markets
- · SaaS based tool with descriptive and predictive insights

Insurtech vendor

Benefits consultant



Grow new business: Underwriting

- · Increase precision with census-matched patient data
- · Manage loss ratios and grow business with accuracy and speed
- · Secure de-id, data matching process within minutes



Optimize reimbursement: Multiple purpose NLP

- · Unlock valuable insights in unstructured data within minutes
- Drive product design and health equity w/ feature generation
- Deployed NLP engine on-prem, cloud, API



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