

# EPS: QUALITY, INCOME, PERFORMANCE

*Identify quality, efficiency and funding opportunities specific to your Trust*

Improving your trust's performance, delivering integrated care and substantially increasing your income relies upon many factors including:

- Identifying patients that consume the largest proportion of resources
- Trusting your data properly describes your patient care
- Getting the correct cost and income for the work that has been done

At EPS, an IQVIA company, we have transformed our forensic knowledge of the coding process and deep experience of analysing and understanding hospital data into a suite of products and services.

Our analytics are easy to use and act upon, quickly identifying potential problems and thereby delivering significant improvements in performance, costing, income and quality of care for your patients.

## EPS: FINANCIAL IMPACT

30+ clients have enjoyed substantial financial improvement after using our services to improve data quality.

Common example = **several £m in one year.**

Working with us will enhance the quality and understanding of your patient data to transform your results. We present our findings in advance (for free), within days of your initial request. This means you can understand and assess potential opportunities before engaging our services.

## ONGOING SUPPORT

Our dedicated support team is on hand to help, guide and provide insight on how to optimise your data quality, income and performance. We do this by visiting your site, secure screen sharing and telephone conferences as you prefer.



Deep analysis provided to you to use and take action

## WE OFFER THREE POWERFUL WAYS TO HELP OPTIMISE YOUR PERFORMANCE AND DELIVER SPEEDY RETURN ON YOUR INVESTMENT.

### **EPS IMPACT: identify high-resource patients to create a more integrated care model**

We categorise and assess patients to clarify the effects of issues such as repeated infections and in-stay deterioration at ward level. Our findings help you predict, plan improvements and deliver the right level of care for these patients, and are supported by a deep level of patient detail.

EPS Impact also enables you to predict some of the next group of complex patients in your trust, helping you identify their needs and optimal care setting. This helps reduce delayed discharges and provides insight for a more Integrated Care Model.

### **EPS CODE REVIEW: Enhance your trust's coding quality, performance and income**

Our code reviews are user-friendly and easy to read, requiring minimal input from busy clinical coding departments. Each file is verified by our in-house clinical coding auditor.

Delivered in Microsoft Excel, the reviews quickly highlight the key areas to improve data quality and therefore performance and income.

### **EPS ENGAGE: Quickly and easily identify areas for improvement in a wide range of situations**

Our powerful analysis, presented in QlikView, will help you improve quality, income and the construction of HRG4+. The high level analysis, supported by individual patient detail, includes emergency readmissions, outpatients, tariff issues, mortality and SHMI factors influenced by clinical coding.

EPS Engage users range from ward to board: clinicians, finance, coders, business intelligence and management.

IQVIA is a leading authority in costing, benchmarking and analytics and offers extensive end-to-end set of solutions and services tailored for the NHS from data sources through to supporting actionable results.



Analysis will tell you where to improve