



Monthly Belgium and Luxembourg Market Trends May 2025

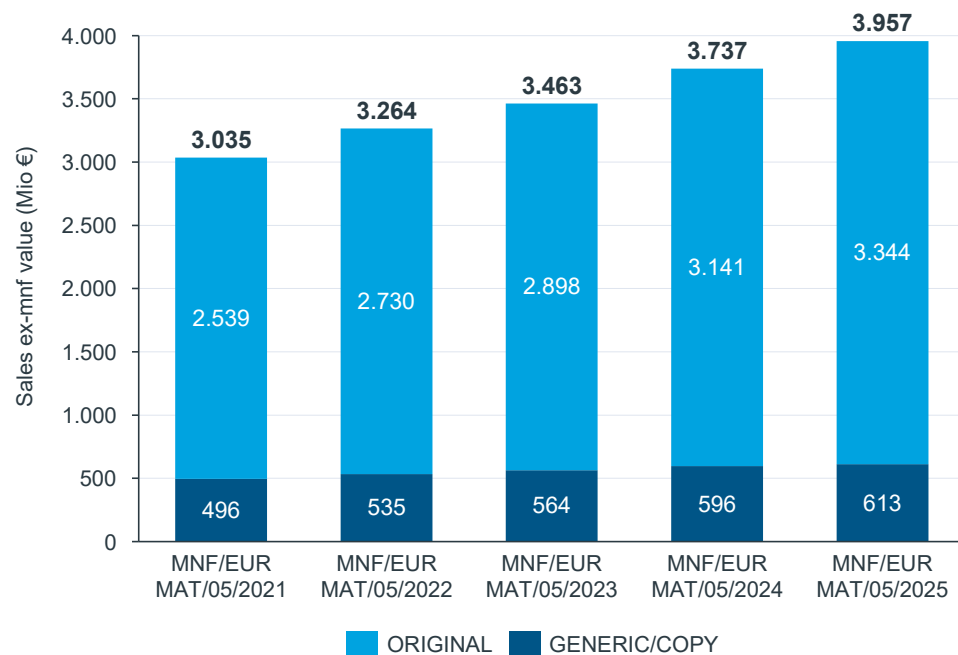
- + **Belgium: Retail**
- + Belgium: Consumer Health
- + Luxembourg: Retail

The Belgian retail market is worth € 4 billion in 2025

It shows growth in value and decline in units for the current MAT

Sales Evolution

VALUE ex-mnf



Sales Evolution

UNITS

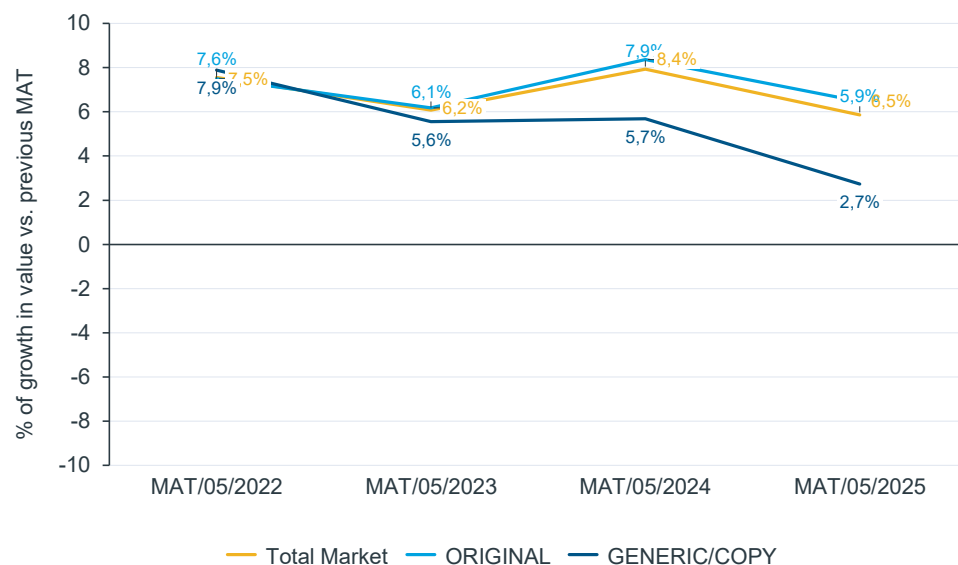


Retail market growth evolution BE: original vs generics

In value, the total retail grows with 06%, while the generic/copy market also shows an increase of 03%
The total retail market in units shows a decrease of -02% while the generic/copy market also declines with -02%

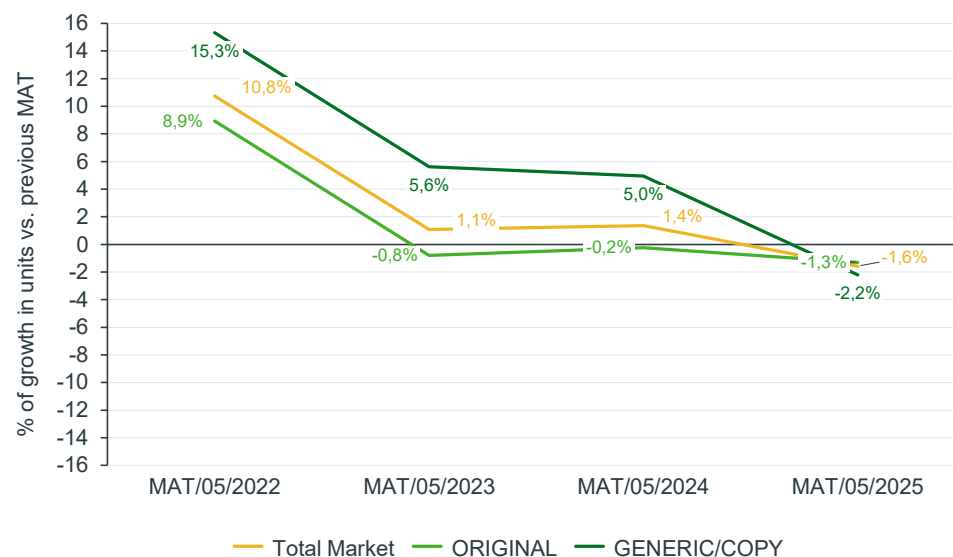
% of growth versus previous MAT

VALUE ex-mnf



% of growth versus previous MAT

UNITS



The top 10 best selling ATC classes in retail in units and value (registered products)

Top 10 Best Selling ATC classes in retail VALUE ex-mnf



	MNF/EUR MAT/05/2025	% of BE Retail Market
L04 IMMUNOSUPPRESSEURS	425 M €	11%
A10 ANTIDIABETIQUES	370 M €	9%
R03 ANTIASHTM & COPD PRDTS	270 M €	7%
B01 THROMBOLYTIQUES	263 M €	7%
C10 PR LIPID-REGUL A-ATHEROM	249 M €	6%
N02 ANALGESIQUES	225 M €	6%
C09 PROD ACT SYS RENIN-ANGIO	155 M €	4%
J05 ANTIVIRAUX SYSTEMIQUES	153 M €	4%
N05 PSYCHOLEPTIQUES	135 M €	3%
N07 A.PROD ACT SUR SNC	107 M €	3%

Top 10 Best Selling ATC classes in retail UNITS



	UN MAT/05/2025	% of BE Retail Market
N02 ANALGESIQUES	25,669,386	12%
N05 PSYCHOLEPTIQUES	12,704,146	6%
R01 ANTIINF DECONGEST RHINO	10,507,296	5%
A02 A-ACID.A-FLATUL.A-ULCER.	9,976,347	5%
A10 ANTIDIABETIQUES	9,940,422	5%
R05 ANTITUSSIFS PREP BRONCH	9,184,596	4%
N06 PSYCHO ANALEPTIQUES	7,688,415	4%
C10 PR LIPID-REGUL A-ATHEROM	7,579,004	4%
J01 ANTIBACTERIENS SYSTEMIQ.	6,918,837	3%
C09 PROD ACT SYS RENIN-ANGIO	6,482,556	3%

Emerging Trends: Top 10 ATC Categories Showing Growth in Units and Value (Among Registered Products)

Fastest Growing ATC classes in retail in % growth in VALUE ex-mnf



	MNF/EUR MAT/05/2025	Absolute Growth in value	% growth
J06 SERUMS ET Y GLOBULINES	13880 K €	13186 K €	95%
R04 REVULSIFS PERCUTAN.INHAL	2124 K €	1020 K €	48%
D04 ANTIPRURIGINEUX	0.2 M €	0.1 M €	36%
G02 AUTRES PRODUITS GYNECOLOG	4937 K €	1295 K €	26%
A04 ANTIEMETIQUES.ANTINAUSEE	4.5 M €	1.1 M €	25%
V01 ALLERGENES	6.8 M €	1.6 M €	23%
C10 PR LIPID-REGUL A-ATHEROM	248566 K €	55117 K €	22%
A10 ANTIDIABETIQUES	370.3 M €	76.3 M €	21%
A08 ANOREXIGENES SF DIETETIQ	9299 K €	1857 K €	20%
D11 DERMATOLOGIE DIVERS	5370 K €	1063 K €	20%

Fastest Growing ATC classes in retail in % growth in UNITS



	UN MAT/05/2025	Absolute Growth in units	% growth
J06 SERUMS ET Y GLOBULINES	26,428	19,664	74%
R04 REVULSIFS PERCUTAN.INHAL	296,299	142,217	48%
D04 ANTIPRURIGINEUX	33,146	12,011	36%
V01 ALLERGENES	39,348	14,217	36%
A04 ANTIEMETIQUES.ANTINAUSEE	361,481	113,424	31%
H04 AUTRES HORMONES	298,165	69,223	23%
D11 DERMATOLOGIE DIVERS	448,565	84,734	19%
A08 ANOREXIGENES SF DIETETIQ	94,951	15,923	17%
T01 DIAGNOSTIC PAR IMAGERIE	18,451	2,494	14%
D03 AGENTS.CURATIF.BLESSURE	59,063	7,675	13%

The top 10 fastest growing ATC in units and value (in absolute growth, registered products)

Fastest Growing ATC in VALUE ex-mnf



	MNF/EUR MAT/05/2025	Absolute Growth in value	% growth
A10 ANTIDIABETIQUES	370 M €	76 M €	21%
C10 PR LIPID-REGUL A-ATHEROM	249 M €	55 M €	22%
R03 ANTIASHTM & COPD PRDTS	270 M €	20 M €	7%
D05 PRD NN STER TR.INFL.CUT.	98 M €	14 M €	14%
J06 SERUMS ET Y GLOBULINES	14 M €	13 M €	95%
B02 PROD SYST COAGUL SANG	107 M €	13 M €	12%
N07 A.PROD ACT SUR SNC	79 M €	12 M €	15%
A07 PROD TROUBLES INTESTINAUX	68 M €	9 M €	14%
R01 ANTIINF DECONGEST RHINO	55 M €	8 M €	15%
N02 ANALGESIQUES	225 M €	8 M €	3%

Fastest Growing ATC in UNITS



	UN MAT/05/2025	Absolute Growth in units	% growth
R01 ANTIINF DECONGEST RHINO	10,507,296	1,308,782	12%
A10 ANTIDIABETIQUES	9,940,422	630,078	6%
C10 PR LIPID-REGUL A-ATHEROM	7,579,004	480,169	6%
R04 REVULSIFS PERCUTAN.INHAL	296,299	142,217	48%
A04 ANTIEMETIQUES.ANTINAUSEE	361,481	113,424	31%
G03 HORM.SEX.INDUCT APP GENIT	3,511,333	109,354	3%
C09 PROD ACT SYS RENIN-ANGIO	6,482,556	96,635	1%
D11 DERMATOLOGIE DIVERS	448,565	84,734	19%
B03 ANTIANEMIQUES	1,298,329	84,206	6%
A01 STOMATOLOGIE.DENT.MEDIC.	994,150	76,699	8%