



Monthly Belgium and Luxembourg Market Trends June 2025

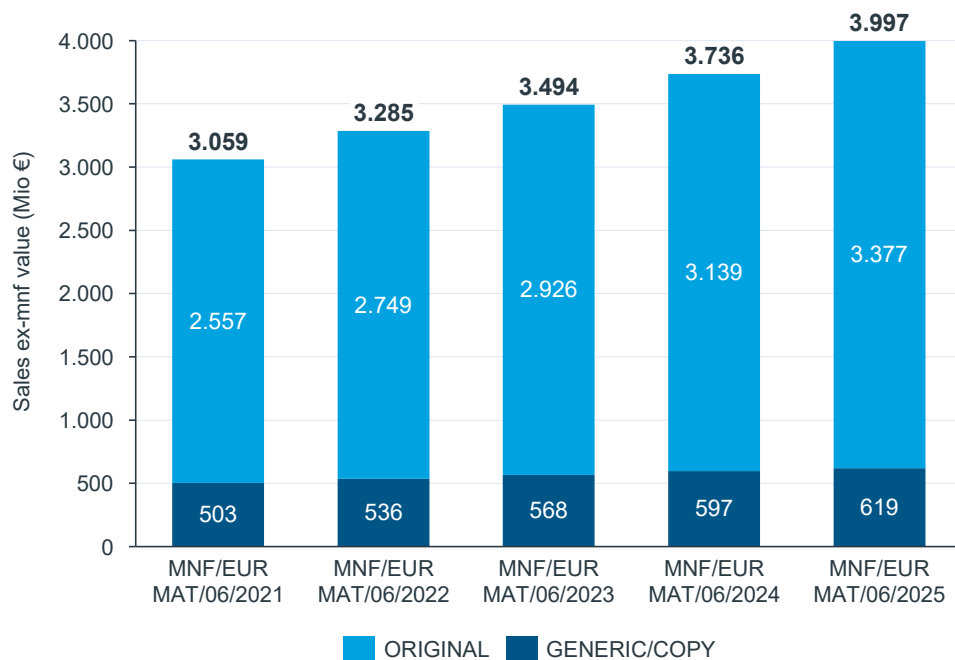
- + **Belgium: Retail**
- + Belgium: Consumer Health
- + Luxembourg: Retail

The Belgian retail market is worth € 4 billion in 2025

It shows growth in value and decline in units for the current MAT

Sales Evolution

VALUE ex-mnf



Sales Evolution

UNITS

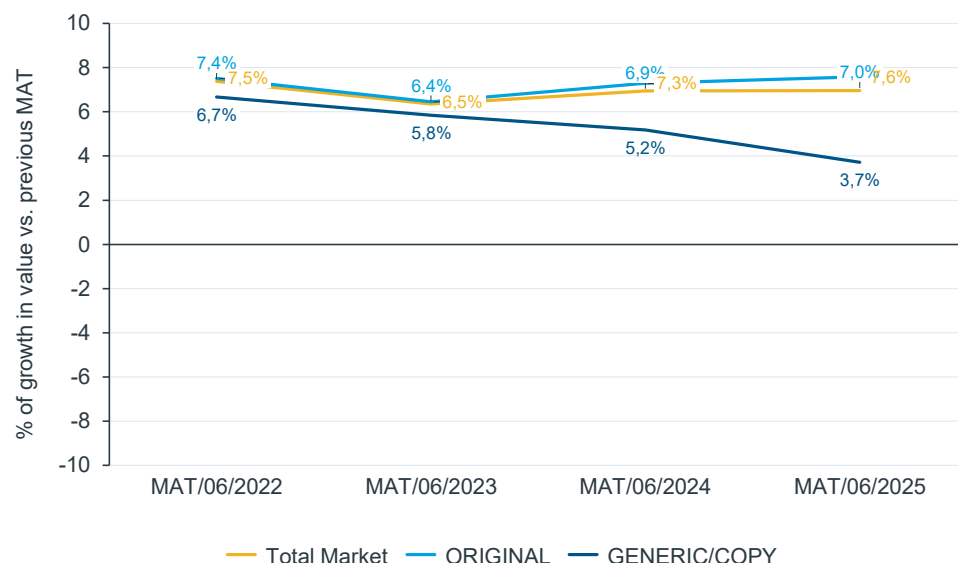


Retail market growth evolution BE: original vs generics

In value, the total retail grows with 07%, while the generic/copy market also shows an increase of 04%
The total retail market in units shows a decrease of -01% while the generic/copy market also declines with -02%

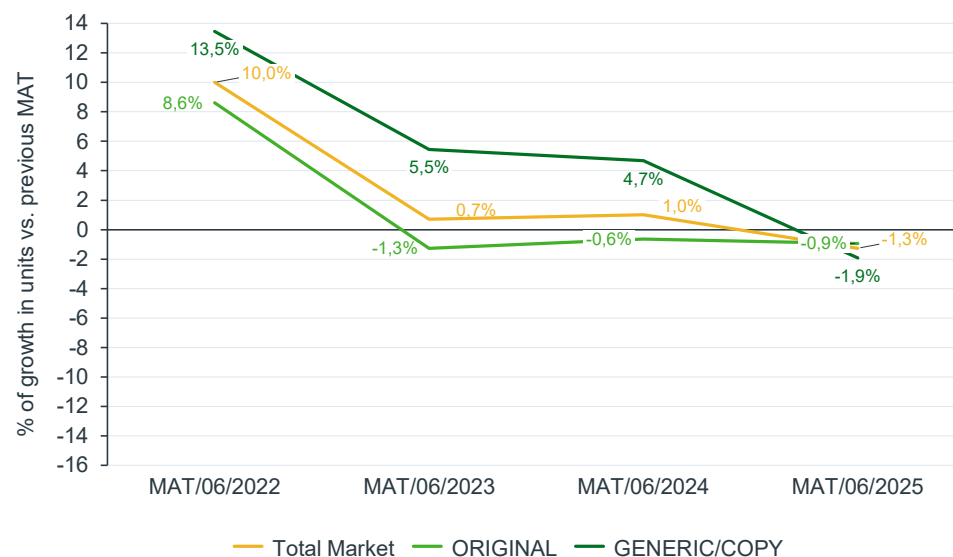
% of growth versus previous MAT

VALUE ex-mnf



% of growth versus previous MAT

UNITS



The top 10 best selling ATC classes in retail in units and value (registered products)

Top 10 Best Selling ATC classes in retail VALUE ex-mnf



	MNF/EUR MAT/06/2025	% of BE Retail Market
L04 IMMUNOSUPPRESSEURS	428 M €	11%
A10 ANTIDIABETIQUES	386 M €	10%
R03 ANTIASTHM & COPD PRDTS	271 M €	7%
B01 THROMBOLYTIQUES	262 M €	7%
C10 PR LIPID-REGUL A-ATHEROM	254 M €	6%
N02 ANALGESIQUES	228 M €	6%
C09 PROD ACT SYS RENIN-ANGIO	156 M €	4%
J05 ANTIVIRAUX SYSTEMIQUES	154 M €	4%
N05 PSYCHOLEPTIQUES	135 M €	3%
N07 A.PROD ACT SUR SNC	108 M €	3%

Top 10 Best Selling ATC classes in retail UNITS



	UN MAT/06/2025	% of BE Retail Market
N02 ANALGESIQUES	25,810,323	12%
N05 PSYCHOLEPTIQUES	12,746,587	6%
R01 ANTIINF DECONGEST RHINO	10,400,953	5%
A10 ANTIDIABETIQUES	10,048,640	5%
A02 A-ACID.A-FLATUL.A-ULCER.	9,955,820	5%
R05 ANTITUSSIFS PREP BRONCH	9,066,759	4%
N06 PSYCHO ANALEPTIQUES	7,696,648	4%
C10 PR LIPID-REGUL A-ATHEROM	7,640,380	4%
J01 ANTIBACTERIENS SYSTEMIQ.	6,847,019	3%
C09 PROD ACT SYS RENIN-ANGIO	6,508,253	3%

Emerging Trends: Top 10 ATC Categories Showing Growth in Units and Value (Among Registered Products)

Fastest Growing ATC classes in retail in % growth in VALUE ex-mnf



	MNF/EUR MAT/06/2025	Absolute Growth in value	% growth
J06 SERUMS ET Y GLOBULINES	13872 K €	13113 K €	95%
D04 ANTIPRURIGINEUX	212 K €	96 K €	45%
R04 REVULSIFS PERCUTAN.INHAL	2.1 M €	0.9 M €	42%
A04 ANTIEMETIQUES.ANTINAUSEE	4721 K €	1355 K €	29%
G02 AUTRES PRODUITS GYNECOLOG	5.1 M €	1.4 M €	28%
A10 ANTIDIABETIQUES	386.0 M €	91.7 M €	24%
V01 ALLERGENES	6850 K €	1552 K €	23%
C10 PR LIPID-REGUL A-ATHEROM	253.6 M €	56.0 M €	22%
C06 AUTRES CARDIOVASCULAIRES	39 K €	8 K €	19%
D11 DERMATOLOGIE DIVERS	5404 K €	1023 K €	19%

Fastest Growing ATC classes in retail in % growth in UNITS



	UN MAT/06/2025	Absolute Growth in units	% growth
J06 SERUMS ET Y GLOBULINES	26,123	18,972	73%
D04 ANTIPRURIGINEUX	35,773	16,180	45%
R04 REVULSIFS PERCUTAN.INHAL	292,188	124,056	42%
A04 ANTIEMETIQUES.ANTINAUSEE	390,736	143,270	37%
V01 ALLERGENES	39,790	13,895	35%
H04 AUTRES HORMONES	307,633	79,402	26%
D11 DERMATOLOGIE DIVERS	452,322	85,543	19%
A08 ANOREXIGENES SF DIETETIQ	94,818	14,898	16%
T01 DIAGNOSTIC PAR IMAGERIE	18,460	2,874	16%
A01 STOMATOLOGIE.DENT.MEDIC.	1,049,867	151,095	14%

The top 10 fastest growing ATC in units and value (in absolute growth, registered products)

Fastest Growing ATC in VALUE ex-mnf



	MNF/EUR MAT/06/2025	Absolute Growth in value	% growth
A10 ANTIDIABETIQUES	386 M €	92 M €	24%
C10 PR LIPID-REGUL A-ATHEROM	254 M €	56 M €	22%
R03 ANTIASHTM & COPD PRDTS	271 M €	21 M €	8%
D05 PRD NN STER TR.INFL.CUT.	100 M €	15 M €	15%
J06 SERUMS ET Y GLOBULINES	108 M €	14 M €	13%
N07 A.PROD ACT SUR SNC	14 M €	13 M €	95%
A07 PROD TROUBLES INTESTINAUX	70 M €	11 M €	16%
N02 ANALGESIQUES	228 M €	11 M €	5%
B02 PROD SYST COAGUL SANG	79 M €	10 M €	12%
C09 PROD ACT SYS RENIN-ANGIO	156 M €	8 M €	5%

Fastest Growing ATC in UNITS



	UN MAT/06/2025	Absolute Growth in units	% growth
R01 ANTIINF DECONGEST RHINO	10,400,953	1,011,953	10%
A10 ANTIDIABETIQUES	10,048,640	771,445	8%
C10 PR LIPID-REGUL A-ATHEROM	7,640,380	497,101	7%
R06 ANTIHISTAMINIQUES V GENER	4,608,363	273,498	6%
G03 HORM.SEX.INDUCT APP GENIT	3,537,461	157,869	4%
A01 STOMATOLOGIE.DENT.MEDIC.	1,049,867	151,095	14%
A04 ANTIEMETIQUES.ANTINAUSEE	390,736	143,270	37%
C09 PROD ACT SYS RENIN-ANGIO	6,508,253	135,203	2%
R04 REVULSIFS PERCUTAN.INHAL	292,188	124,056	42%
D11 DERMATOLOGIE DIVERS	452,322	85,543	19%