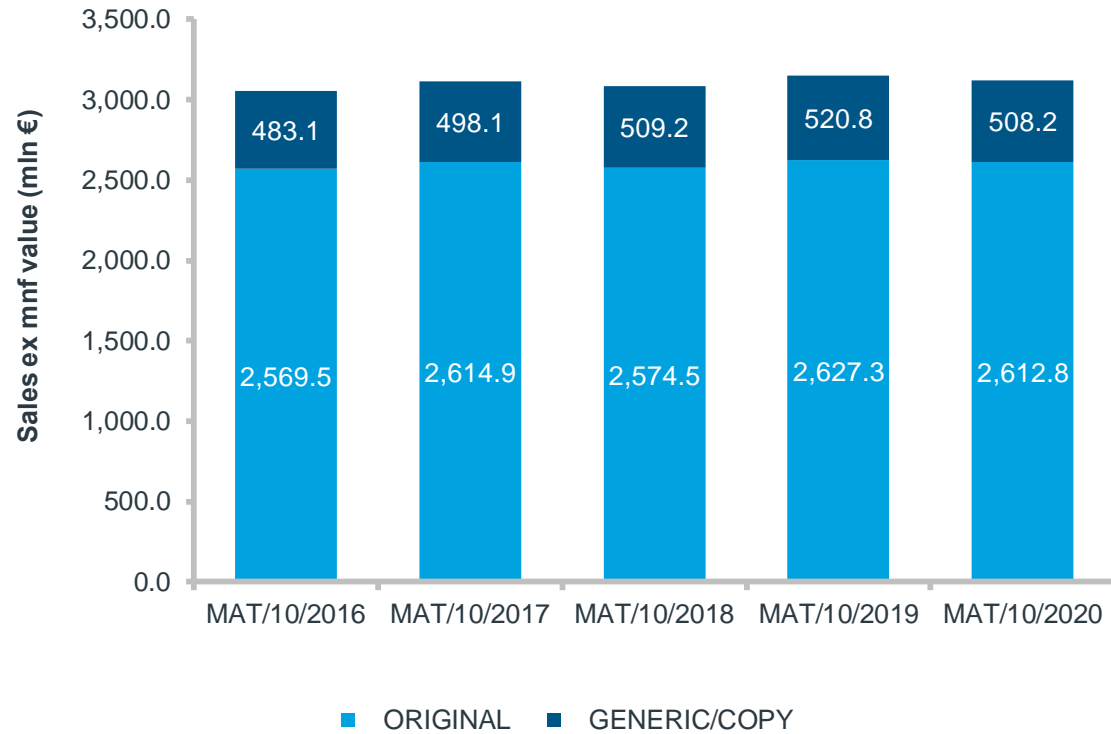


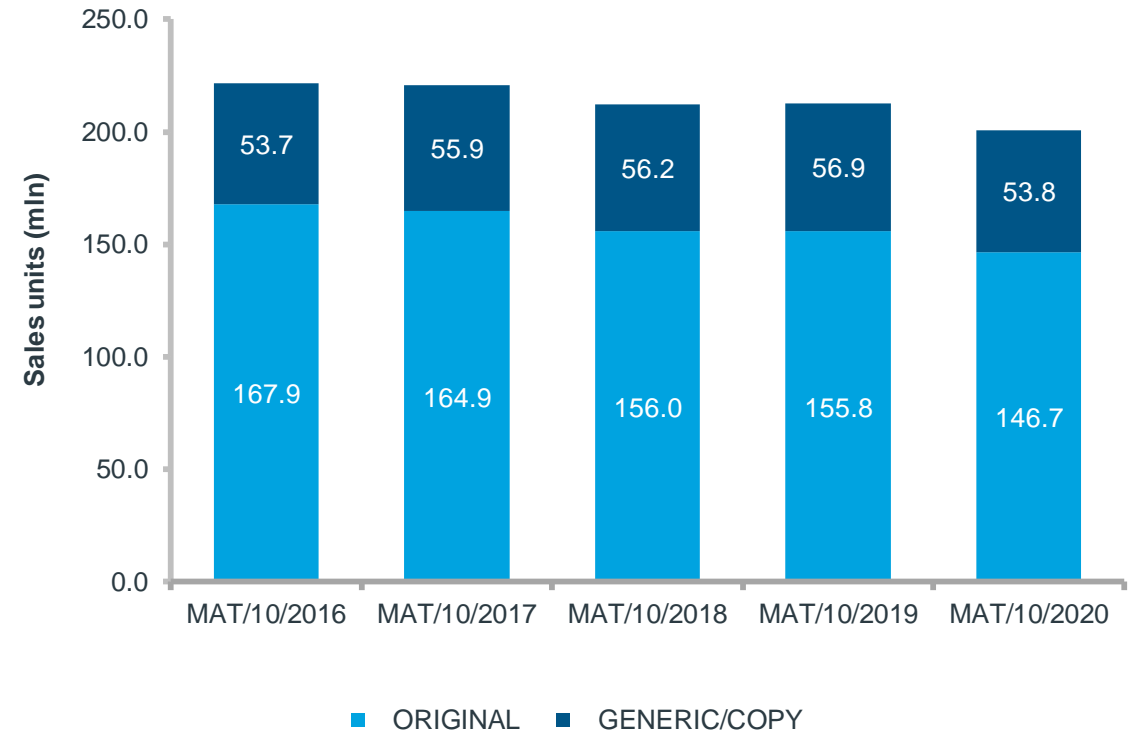
# The Belgian retail market is worth €3,12 billion

*It shows a growth in value, hence, a decline in units for the current MAT*

## Sales Evolution – Value ex-mnf



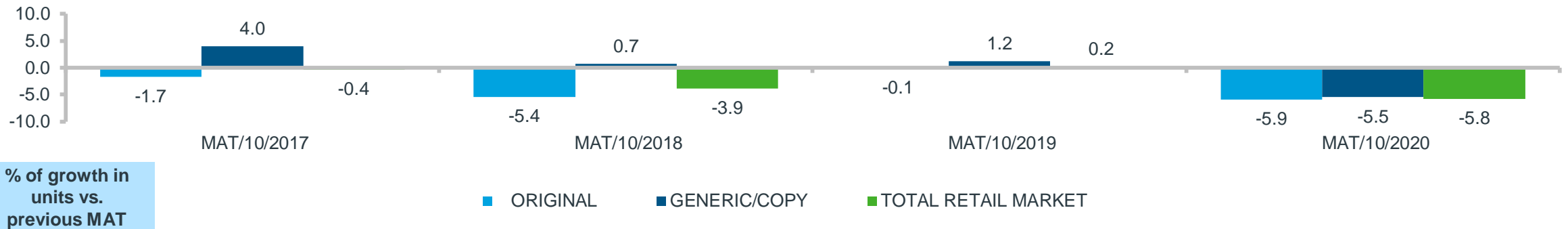
## Sales Evolution – Units



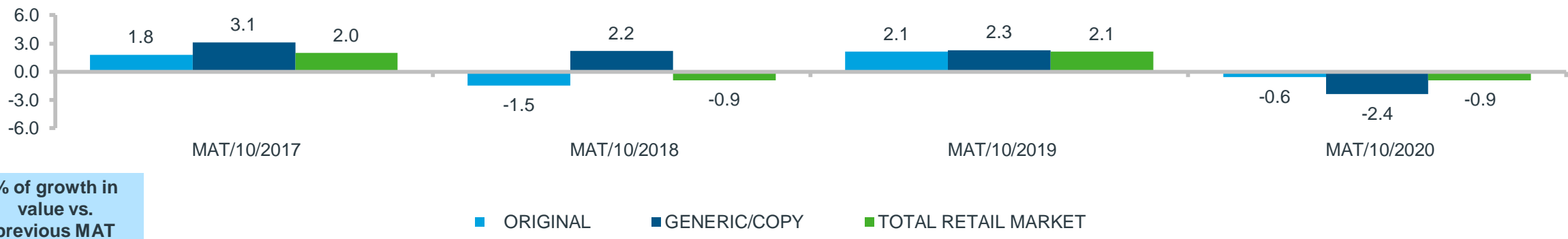
Source: IQVIA – LMPB services – Selling In data

# Retail market BE: original vs generics

The total retail market in units shows a decrease of -5,8%, where the generic/copy also shows a decrease of -5,5% (Sales Evolution – Units)



In value, the total retail declines with -0,9%, while the generic/copy market also shows a decrease of -2,4% (Sales Evolution – Value)



Source: IQVIA – LMPB services – Selling In data