

The top 10 best selling ATC classes in retail in units and value (registered products)

| Top 10 Best Selling ATC classes in retail | Units abs. MAT/01/2020 | % of BE Retail Market | Top 10 Best Selling ATC classes in retail | Value abs. MAT/01/2020 | % of BE Retail Market |
|---|------------------------|-----------------------|---|------------------------|-----------------------|
| N02 ANALGESIQUES | 22,831,070 | 10.7 | L04 IMMUNOSUPPRESSEURS | 289,077,920 | 9.1 |
| N05 PSYCHOLEPTIQUES | 13,981,686 | 6.6 | B01 THROMBOLYTIQUES | 253,476,512 | 8.0 |
| R01 ANTIINF DECONGEST RHINO | 10,078,497 | 4.7 | R03 ANTIASTHM & COPD PRDTS | 189,124,880 | 6.0 |
| A02 A-ACID.A-FLATUL.A-ULCER. | 10,021,345 | 4.7 | A10 ANTIDIABETIQUES | 169,196,976 | 5.3 |
| R05 ANTITUSSIFS PREP BRONCH | 9,669,714 | 4.5 | N05 PSYCHOLEPTIQUES | 150,209,872 | 4.7 |
| J01 ANTIBACTERIENS SYSTEMIQ. | 8,071,680 | 3.8 | N02 ANALGESIQUES | 142,130,624 | 4.5 |
| A10 ANTIDIABETIQUES | 7,658,549 | 3.6 | J05 ANTIVIRAUX SYSTEMIQUES | 141,034,496 | 4.4 |
| N06 PSYCHO ANALEPTIQUES | 7,251,250 | 3.4 | C09 PROD ACT SYS RENIN-ANGIO | 133,209,240 | 4.2 |
| M01 ANTIINFLAM ANTIRHUMAT VG | 7,089,730 | 3.3 | C10 PR.LIPID-REGUL.A-ATHEROM | 104,553,568 | 3.3 |
| R03 ANTIASTHM & COPD PRDTS | 6,457,578 | 3.0 | A02 A-ACID.A-FLATUL.A-ULCER. | 103,692,768 | 3.3 |

Source: IQVIA – LMPB services – Selling In data

The top 10 fastest growing ATC in units and value (in absolute growth, registered products)

| Fastest Growing ATC in Units | Units abs. MAT/01/2020 | Absolute Growth in units | Fastest Growing ATC in Value | Value abs. MAT/01/2020 | Absolute Growth in value |
|------------------------------|---------------------------|-----------------------------|------------------------------|---------------------------|-----------------------------|
| A02 A-ACID.A-FLATUL.A-ULCER. | 10,021,345 | 941,144 | B01 THROMBOLYTIQUES | € 253,476,512 | 26,851,264 |
| A10 ANTIDIABETIQUES | 7,658,549 | 568,303 | A10 ANTIDIABETIQUES | € 169,196,976 | 20,491,248 |
| C09 PROD ACT SYS RENIN-ANGIO | 5,981,277 | 507,185 | D05 PRD NN STER TR.INFL.CUT. | € 47,326,588 | 20,173,028 |
| J07 VACCINS | 3,456,573 | 427,251 | C09 PROD ACT SYS RENIN-ANGIO | € 133,209,240 | 13,451,696 |
| N06 PSYCHO ANALEPTIQUES | 7,251,250 | 301,298 | R03 ANTIASHTM & COPD PRDTS | € 189,124,880 | 12,050,288 |
| C10 PR.LIPID-REGUL.A-ATHEROM | 5,634,476 | 295,889 | J07 VACCINS | € 68,288,024 | 11,846,248 |
| S01 PRDT OPHTALMOLOGIQUES | 5,619,362 | 232,609 | A02 A-ACID.A-FLATUL.A-ULCER. | € 103,692,768 | 4,823,408 |
| R01 ANTIINF DECONGEST RHINO | 10,078,497 | 219,561 | M01 ANTIINFLAM ANTIRHUMAT VG | € 58,130,076 | 4,592,956 |
| A11 VITAMINES | 4,143,700 | 176,729 | N03 ANTIPILEPTIQUES | € 57,018,856 | 3,931,200 |
| H03 THERAPEUT THYROIDIENNE | 2,392,173 | 170,869 | N06 PSYCHO ANALEPTIQUES | € 97,647,552 | 3,661,680 |

Source: IQVIA – LMPB services – Selling In data

The top 10 best selling products in retail in units and value (registered products)

| Top 10 Best Selling products in units | Units abs. MAT/01/2020 | % of BE Retail Market in units | Top 10 Best Selling products in value | Value abs. MAT/01/2020 | % of BE Retail Market in value |
|---------------------------------------|------------------------|--------------------------------|---------------------------------------|------------------------|--------------------------------|
| DAFALGAN | 7,575,034 | 3.6 | HUMIRA | € 83,263,296 | 2.6 |
| D-CURE | 2,596,811 | 1.2 | ELIQUIS | € 69,249,552 | 2.2 |
| NUROFEN | 2,518,443 | 1.2 | XARELTO | € 64,855,100 | 2.0 |
| PANTOMED NYCOMED | 2,508,735 | 1.2 | STELARA | € 43,677,620 | 1.4 |
| IBUPROFEN EG | 2,219,612 | 1.0 | DAFALGAN | € 41,546,656 | 1.3 |
| ASAFLOW | 2,212,662 | 1.0 | ENBREL | € 40,533,020 | 1.3 |
| ISO-BETADINE | 2,085,310 | 1.0 | LIXIANA | € 35,805,724 | 1.1 |
| L-THYROXINE CHRIST | 2,042,043 | 1.0 | TRIUMEQ | € 28,781,648 | 0.9 |
| GLUCOPHAGE | 1,789,071 | 0.8 | SIMPONI | € 26,225,456 | 0.8 |
| RHINATHIOL | 1,700,814 | 0.8 | COSENTYX | € 25,206,200 | 0.8 |

Source: IQVIA – LMPB services – Selling In data