

The top 10 best selling ATC classes in retail in units and value (registered products)

| Top 10 Best Selling ATC classes in retail | Units abs. MAT/07/2020 | % of BE Retail Market | Top 10 Best Selling ATC classes in retail | Value abs. MAT/07/2020 | % of BE Retail Market |
|---|------------------------|-----------------------|---|------------------------|-----------------------|
| N02 ANALGESIQUES | 23,302,018 | 11.3 | L04 IMMUNOSUPPESSEURS | 290,321,376 | 9.2 |
| N05 PSYCHOLEPTIQUES | 13,867,905 | 6.7 | B01 THROMBOLYTIQUES | 255,642,128 | 8.1 |
| A02 A-ACID.A-FLATUL.A-ULCER. | 9,878,195 | 4.8 | R03 ANTIASHTM & COPD PRDTS | 189,538,816 | 6.0 |
| R01 ANTIINF DECONGEST RHINO | 9,118,147 | 4.4 | A10 ANTIDIABETIQUES | 176,154,448 | 5.6 |
| R05 ANTITUSSIFS PREP BRONCH | 8,801,417 | 4.3 | N05 PSYCHOLEPTIQUES | 149,966,096 | 4.8 |
| A10 ANTIDIABETIQUES | 7,676,533 | 3.7 | N02 ANALGESIQUES | 145,069,600 | 4.6 |
| N06 PSYCHO ANALEPTIQUES | 7,053,229 | 3.4 | J05 ANTIVIRAUX SYSTEMIQUES | 138,638,080 | 4.4 |
| J01 ANTIBACTERIENS SYSTEMIQ. | 6,996,544 | 3.4 | C09 PROD ACT SYS RENIN-ANGIO | 134,110,216 | 4.3 |
| M01 ANTIINFLAM ANTIRHUMAT VG | 6,322,878 | 3.1 | A02 A-ACID.A-FLATUL.A-ULCER. | 101,871,200 | 3.2 |
| R03 ANTIASHTM & COPD PRDTS | 6,193,318 | 3.0 | C10 PR.LIPID-REGUL.A-ATHEROM | 100,868,856 | 3.2 |

Source: IQVIA – LMPB services – Selling In data

The top 10 fastest growing ATC in units and value (in absolute growth, registered products)

| Fastest Growing ATC in Units | Units abs. MAT/07/2020 | Absolute Growth in units | Fastest Growing ATC in Value | Value abs. MAT/07/2020 | Absolute Growth in value |
|-------------------------------|---------------------------|-----------------------------|------------------------------|---------------------------|-----------------------------|
| N02 ANALGESIQUES | 23,302,018 | 534,352 | D05 PRD NN STER TR.INFL.CUT. | € 56,349,424 | 19,558,592 |
| A11 VITAMINES | 4,327,318 | 352,764 | A10 ANTIDIABETIQUES | € 176,154,448 | 17,914,560 |
| A10 ANTIDIABETIQUES | 7,676,533 | 306,776 | B01 THROMBOLYTIQUES | € 255,642,128 | 15,972,656 |
| A02 A-ACID.A-FLATUL.A-ULCER. | 9,878,195 | 302,544 | C09 PROD ACT SYS RENIN-ANGIO | € 134,110,216 | 7,027,920 |
| C09 PROD ACT SYS RENIN-ANGIO | 6,014,166 | 268,425 | J07 VACCINS | € 65,584,192 | 6,485,752 |
| J07 VACCINS | 3,347,636 | 242,163 | R03 ANTIASHTM & COPD PRDTS | € 189,538,816 | 6,018,320 |
| R02 ANTIINF DECONGEST PHARYNX | 4,415,683 | 122,988 | M01 ANTIINFLAM ANTIRHUMAT VG | € 60,342,240 | 4,685,844 |
| D08 ANTISEPTIQU ET DESINFECT | 2,813,010 | 110,752 | N02 ANALGESIQUES | € 145,069,600 | 3,906,448 |
| N03 ANTIEPILEPTIQUES | 3,504,070 | 92,534 | A11 VITAMINES | € 30,649,772 | 2,893,190 |
| H03 THERAPEUT THYROIDIENNE | 2,382,654 | 69,411 | J06 SERUMS ET Y GLOBULINES | € 15,703,445 | 2,326,523 |

Source: IQVIA – LMPB services – Selling In data

The top 10 best selling products in retail in units and value (registered products)

| Top 10 Best Selling products in units | Units abs. MAT/07/2020 | % of BE Retail Market in units | Top 10 Best Selling products in value | Value abs. MAT/07/2020 | % of BE Retail Market in value |
|---------------------------------------|------------------------|--------------------------------|---------------------------------------|------------------------|--------------------------------|
| DAFALGAN | 8,152,625 | 4.0 | HUMIRA | € 78,211,328 | 2.5 |
| D-CURE | 2,637,983 | 1.3 | ELIQUIS | € 72,483,176 | 2.3 |
| PANTOMED NYCOMED | 2,569,185 | 1.2 | XARELTO | € 64,515,984 | 2.1 |
| NUROFEN | 2,263,605 | 1.1 | DAFALGAN | € 45,766,896 | 1.5 |
| ASAFLOW | 2,156,342 | 1.0 | STELARA | € 45,324,508 | 1.4 |
| ISO-BETADINE | 2,118,975 | 1.0 | LIXIANA | € 39,733,368 | 1.3 |
| L-THYROXINE CHRIST | 2,057,482 | 1.0 | ENBREL | € 37,651,120 | 1.2 |
| IBUPROFEN EG | 1,855,314 | 0.9 | TRIUMEQ | € 25,612,906 | 0.8 |
| GLUCOPHAGE | 1,765,175 | 0.9 | SIMPONI | € 25,523,054 | 0.8 |
| OTRIVINE | 1,610,915 | 0.8 | PANTOMED NYCOMED | € 25,248,308 | 0.8 |

Source: IQVIA – LMPB services – Selling In data