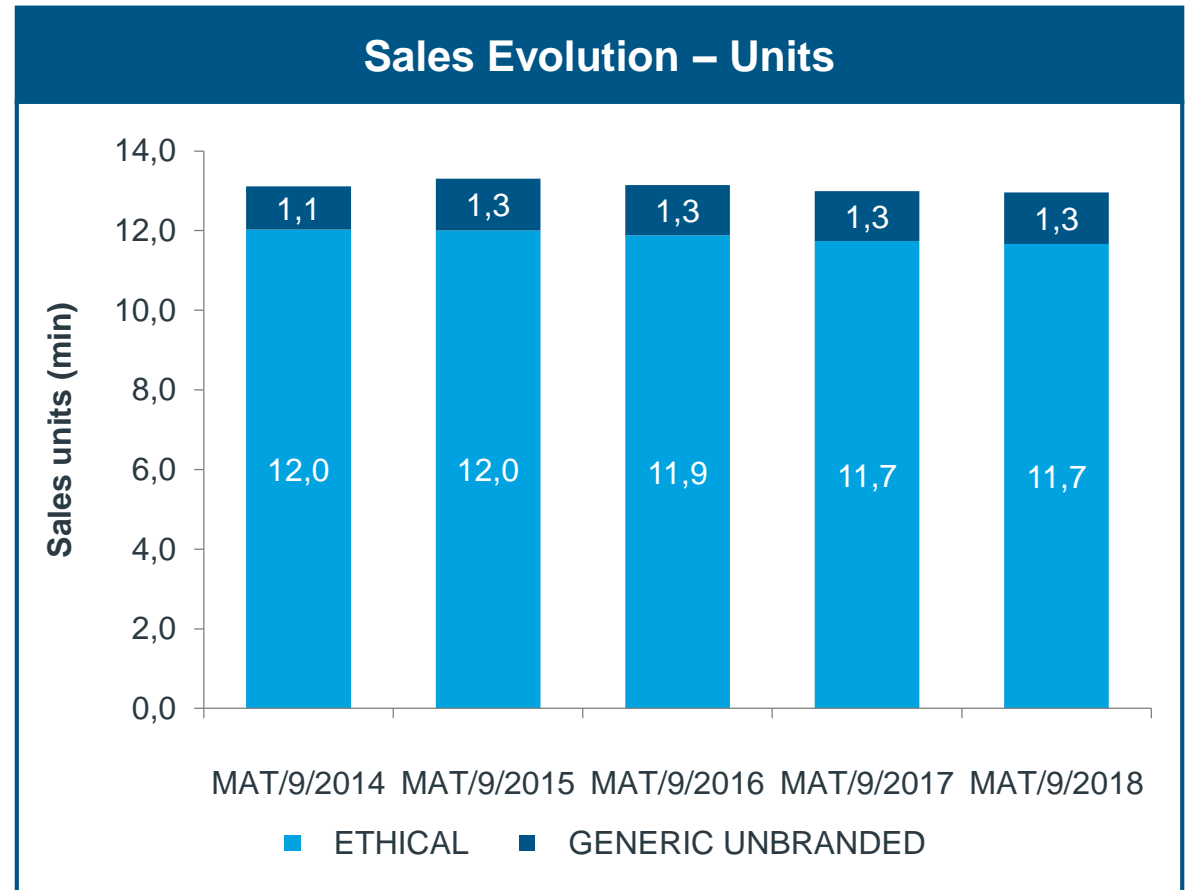
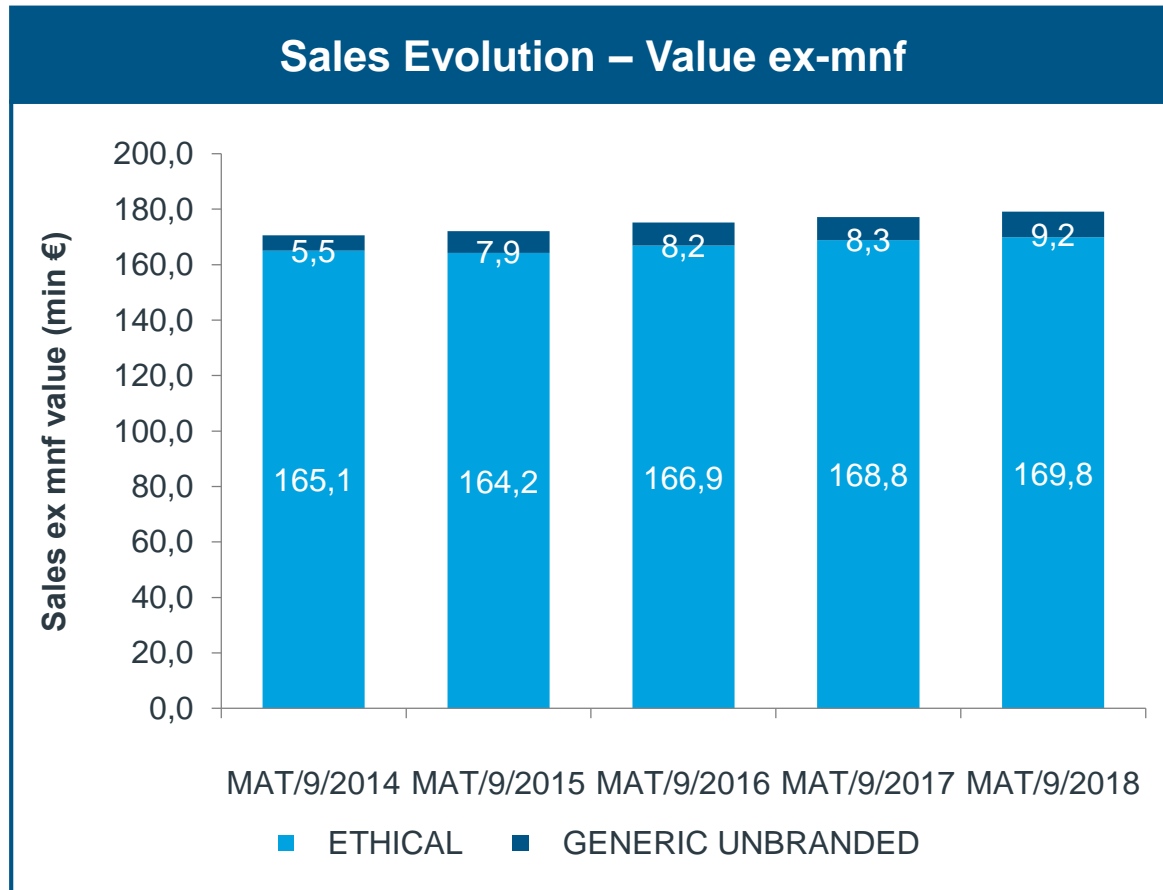
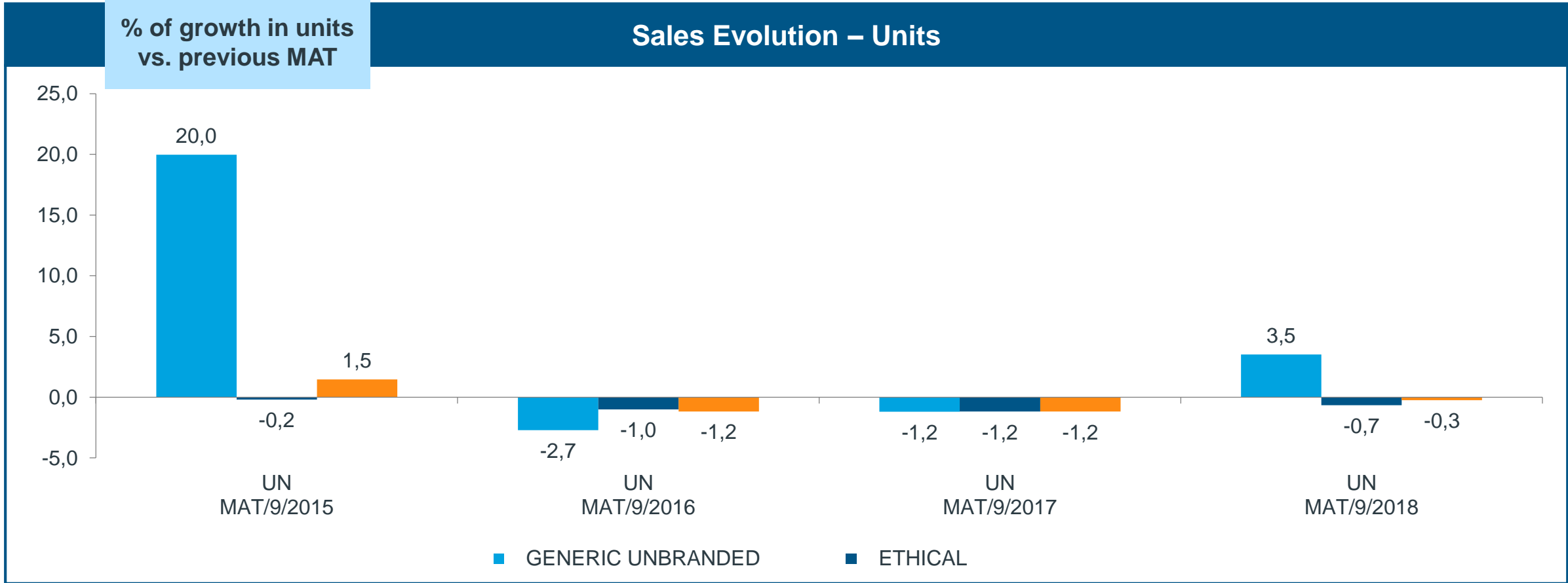


The Luxembourg registered medicine market is worth €179.1 million



Source: IQVIA – LMPL services - Selling In data

The total retail market shows a decline of -0.3% while the generic market grows with 3.5%



Source: IQVIA – LMPL services - Selling In data

The top 10 best selling products where 7 out of 10 show positive growth*

Top 10 Products in Absolute Units	Units abs MAT/9/2018	% of Lux Retail Market	% Growth
DAFALGAN	557,822	4.3	4.8
D-CURE	239,736	1.8	5.9
NUROFEN	233,658	1.8	8.1
NEXIAM	166,458	1.3	2.7
PARACETAMOL-RATIOP	158,898	1.2	-6.0
EUTHYROX	153,575	1.2	10.9
VOLTAREN EMULGEL	145,883	1.1	-6.5
STILNOCT	119,758	0.9	-8.7
AUGMENTIN	112,488	0.9	1.7
STREPSILS	111,841	0.9	8.7

Source: IQVIA – LMPL services - Selling In data
 *Analysis done on brandlevel™

The top 10 fastest growing products (in abs. growth)*

Fastest Growing Products in Absolute Units	Units abs MAT/9/2018	Absolute Growth Units
IBUPROFEN EG	59,099	58,545
DAFALGAN	557,822	25,721
NUROFEN	233,658	17,513
ASAFLOW	102,372	17,043
PANTOMED NYCOMED	107,008	16,677
EUTHYROX	153,575	15,091
BISOPROLOL EG	18,268	14,973
RHINOSPRAY	67,419	14,040
NOVALGINE	92,150	13,869
RIOPAN	39,264	13,433

Source: IQVIA – LMPL services - Selling In data
 *Analysis done on brandlevel™