

# The top 10 best selling products where 6 out of 10 show positive growth\*

Top 10 Products in absolute value	Ex Mnf € MAT/5/2018	% of BE Retail Market	% Growth
HUMIRA	131,800,944	4.25 %	8.93 %
XARELTO	59,421,132	1.91 %	2.19 %
ENBREL	52,474,224	1.69 %	-14. %
ELIQUIS	50,771,288	1.63 %	25.7 %
CRESTOR	45,566,308	1.47 %	-28. %
DAFALGAN	41,249,660	1.33 %	-5.9 %
TRIUMEQ	32,279,558	1.04 %	8.04 %
STELARA	27,608,754	0.89 %	28.1 %
PANTOMED NYCOMED	24,293,140	0.78 %	-33. %
PRADAXA	24,142,518	0.77 %	2.13 %

\*Analysis done on brandlevel TM

# The top 10 fastest growing products (in absolute growth)\*

Fastest growing Products in absolute value	Ex Mnf € MAT/5/2018	Absolute Growth Ex Mnf €
KOVALTRY	12,939,760	12,728,450
LIXIANA	14,991,277	11,770,845
GENVOYA	18,786,144	10,833,981
HUMIRA	131,800,944	10,805,520
COSENTYX	21,470,638	10,452,390
ELIQUIS	50,771,288	10,390,612
ODEFSEY	9,852,540	8,508,650
PANTOMED PPH>>	10,863,636	6,156,163
STELARA	27,608,754	6,069,542
DESCOVY	7,320,159	5,891,536

\*Analysis done on brandlevel TM

# The top 10 best selling ATC classes in retail

Top 10 Best Selling ATC classes in retail	Ex Mnf € MAT/5/2018	% of BE Retail Market	% Growth
L04 IMMUNOSUPPRESSEURS	310,433,568	10.0 %	8.86 %
B01 THROMBOLYTIQUES	213,395,760	6.88 %	8.88 %
R03 ANTIASTHM & COPD PRDTS	172,715,584	5.57 %	3.74 %
N05 PSYCHOLEPTIQUES	165,877,616	5.35 %	-2.3 %
C10 PR.LIPID-REGUL.A-ATHEROM	148,074,256	4.78 %	-7.1 %
N02 ANALGESIQUES	144,632,224	4.66 %	-2.5 %
A10 ANTIDIABETIQUES	143,193,856	4.62 %	4.74 %
J05 ANTIVIRAUX SYSTEMIQUES	141,102,528	4.55 %	5.52 %
C09 PROD ACT SYS RENIN-ANGIO	118,294,304	3.81 %	-12. %
A02 A-ACID.A-FLATUL.A-ULCER.	99,873,040	3.22 %	-5.6 %

# The top 10 fastest growing ATC (in absolute growth)

Fastest growing Products in absolute value	Ex Mnf € MAT/5/2018	Absolute Growth Ex Mnf €
L04 IMMUNOSUPPRESSEURS	310,433,568	25,266,592
B01 THROMBOLYTIQUES	213,395,760	17,408,064
J07 VACCINS	54,572,044	8,404,080
J05 ANTIVIRAUX SYSTEMIQUES	141,102,528	7,383,856
A10 ANTIDIABETIQUES	143,193,856	6,481,424
R03 ANTIASHTM & COPD PRDTS	172,715,584	6,232,176
D05 PRD NN STER TR.INFL.CUT.	12,180,033	3,687,301
M01 ANTIINFLAM ANTIRHUMAT VG	54,564,240	2,983,620
N03 ANTIEPILEPTIQUES	51,937,952	2,393,480
A11 VITAMINES	29,632,384	2,159,320