

# The top 10 best selling products where 6 out of 10 show positive growth\*

Top 10 Products in absolute value	Ex Mnf € MAT/7/2018	% of BE Retail Market	% Growth
HUMIRA	133,947,688	4.33 %	8.61 %
XARELTO	59,525,276	1.92 %	1.07 %
ELIQUIS	52,571,788	1.69 %	24.0 %
ENBREL	50,783,808	1.64 %	-17. %
DAFALGAN	41,032,100	1.32 %	-4.4 %
CRESTOR	37,473,912	1.21 %	-39. %
TRIUMEQ	32,295,102	1.04 %	4.25 %
STELARA	29,436,906	0.95 %	32.7 %
PANTOMED NYCOMED	24,211,102	0.78 %	-28. %
PRADAXA	24,183,814	0.78 %	1.71 %

\*Analysis done on brandlevel TM

# The top 10 fastest growing products (in absolute growth)\*

Fastest growing Products in absolute value	Ex Mnf € MAT/7/2018	Absolute Growth Ex Mnf €
KOVALTRY	15,036,867	14,584,395
LIXIANA	17,022,850	12,144,779
HUMIRA	133,947,688	10,620,104
ELIQUIS	52,571,788	10,203,304
COSENTYX	21,949,606	8,717,851
GENVOYA	19,454,710	8,592,586
ODEFSEY	10,825,577	8,294,669
STELARA	29,436,906	7,266,292
DESCOVY	7,793,915	5,379,528
PANTOMED PPH>>	11,252,984	5,310,696

\*Analysis done on brandlevel TM

# The top 10 best selling ATC classes in retail

Top 10 Best Selling ATC classes in retail	Ex Mnf € MAT/7/2018	% of BE Retail Market	% Growth
L04 IMMUNOSUPPRESSEURS	314,616,064	10.1 %	7.83 %
B01 THROMBOLYTIQUES	216,831,872	7.01 %	8.68 %
R03 ANTIASTHM & COPD PRDTS	173,868,944	5.62 %	4.19 %
N05 PSYCHOLEPTIQUES	163,997,232	5.30 %	-3.7 %
A10 ANTIDIABETIQUES	144,236,112	4.66 %	4.40 %
N02 ANALGESIQUES	143,405,200	4.63 %	-2.8 %
J05 ANTIVIRAUX SYSTEMIQUES	142,287,072	4.60 %	4.66 %
C10 PR.LIPID-REGUL.A-ATHEROM	139,767,968	4.51 %	-12. %
C09 PROD ACT SYS RENIN-ANGIO	117,729,456	3.80 %	-11. %
A02 A-ACID.A-FLATUL.A-ULCER.	100,149,072	3.23 %	-4.3 %

# The top 10 fastest growing ATC (in absolute growth)

Fastest growing Products in absolute value	Ex Mnf € MAT/7/2018	Absolute Growth Ex Mnf €
L04 IMMUNOSUPPRESSEURS	314,616,064	22,867,840
B01 THROMBOLYTIQUES	216,831,872	17,330,304
J07 VACCINS	55,741,444	8,950,456
R03 ANTIASHTM & COPD PRDTS	173,868,944	6,994,976
J05 ANTIVIRAUX SYSTEMIQUES	142,287,072	6,336,000
A10 ANTIDIABETIQUES	144,236,112	6,086,592
D05 PRD NN STER TR.INFL.CUT.	13,094,652	4,391,680
M01 ANTIINFLAM ANTIRHUMAT VG	55,847,060	3,529,756
N03 ANTIEPILEPTIQUES	52,105,428	1,864,184
M03 MYO RELAXANTS	6,424,208	1,189,246