

# The top 10 best selling products where 6 out of 10 show positive growth\*

Top 10 Products in absolute value	Ex Mnf € MAT/2/2018	% of BE Retail Market	% Growth
HUMIRA	128,695,712	4.15 %	8.13 %
XARELTO	59,439,692	1.91 %	5.10 %
ENBREL	55,807,144	1.80 %	-7.7 %
CRESTOR	55,611,984	1.79 %	-15. %
ELIQUIS	48,320,628	1.56 %	29.4 %
DAFALGAN	41,374,204	1.33 %	-7.1 %
TRIUMEQ	32,216,066	1.04 %	13.7 %
STELARA	24,847,996	0.80 %	16.8 %
PANTOMED NYCOMED	24,693,770	0.79 %	-37. %
PRADAXA	24,187,360	0.78 %	5.11 %

\*Analysis done on brandlevel TM

# The top 10 fastest growing products (in absolute growth)\*

Fastest growing Products in absolute value	Ex Mnf € MAT/2/2018	Absolute Growth Ex Mnf €
GENVOYA	17,405,996	13,240,278
COSENTYX	20,456,200	13,130,034
ELIQUIS	48,320,628	11,002,592
LIXIANA	11,904,629	10,610,132
HUMIRA	128,695,712	9,685,472
KOVALTRY	9,227,150	9,181,541
ODEFSEY	8,136,352	7,911,527
DESCOVY	6,326,548	5,910,663
PANTOMED PPH>>	9,693,645	5,729,338
TREVICTA	4,908,733	4,276,256

\*Analysis done on brandlevel TM

# The top 10 best selling ATC classes in retail

Top 10 Best Selling ATC classes in retail	Ex Mnf € MAT/2/2018	% of BE Retail Market	% Growth
L04 IMMUNOSUPPRESSEURS	305,166,336	9.85 %	10.4 %
B01 THROMBOLYTIQUES	209,196,688	6.75 %	10.1 %
R03 ANTIASHTM & COPD PRDTS	169,836,896	5.48 %	2.21 %
N05 PSYCHOLEPTIQUES	168,623,584	5.44 %	0.11 %
C10 PR.LIPID-REGUL.A-ATHEROM	156,322,608	5.04 %	-3.1 %
N02 ANALGESIQUES	145,542,208	4.70 %	-3.5 %
A10 ANTIDIABETIQUES	141,616,288	4.57 %	4.87 %
J05 ANTIVIRAUX SYSTEMIQUES	140,442,816	4.53 %	6.91 %
C09 PROD ACT SYS RENIN-ANGIO	121,041,480	3.90 %	-11. %
N07 A.PROD ACT SUR SNC	99,362,416	3.20 %	-0.2 %

# The top 10 fastest growing ATC (in absolute growth)

Fastest growing Products in absolute value	Ex Mnf € MAT/2/2018	Absolute Growth Ex Mnf €
L04 IMMUNOSUPPRESSEURS	305,166,336	28,986,240
B01 THROMBOLYTIQUES	209,196,688	19,327,328
J05 ANTIVIRAUX SYSTEMIQUES	140,442,816	9,081,400
A10 ANTIDIABETIQUES	141,616,288	6,589,088
J07 VACCINS	52,525,500	4,567,164
R03 ANTIASHTM & COPD PRDTS	169,836,896	3,675,136
M01 ANTIINFLAM ANTIRHUMAT VG	53,448,788	2,818,696
N03 ANTIEPILEPTIQUES	51,646,788	2,775,724
D05 PRD NN STER TR.INFL.CUT.	10,765,540	2,290,652
L02 HORMONOTHERAP.CYSTATIQ	35,657,144	2,169,202